

NEWSLETTER

FROM YOUR LOCAL REAL ESTATE EXPERT



DID YOU KNOW?

While they might look the same, Jenga blocks have subtle differences in dimensions to make their construction less stable. Each brick is a different size and weight, so no two games are alike.

Should I Sell *Before* the Holidays?

If you're thinking about selling your home, you might wonder if now is the right time—or if it's better to wait until spring. The truth is, both seasons have their advantages. Here are a few things to keep in mind when deciding what's best for you:

- 1. Less Competition** – Fewer listings in fall and winter can make your home stand out.
- 2. Serious Buyers** – Those shopping during the holidays are often motivated and ready to move.
- 3. Year-End Relocations** – Job transfers and school calendar changes mean some buyers can't wait until spring.
- 4. Cozy Atmosphere** – Seasonal décor and warm staging can make your home feel especially inviting.
- 5. Spring Surge** – More buyers typically enter the market in spring, but so do more sellers.
- 6. Market Conditions** – Mortgage rates and local inventory trends may favor selling sooner rather than later.
- 7. Financial Planning** – Closing before year-end could help with taxes or set you up for your next purchase.
- 8. Personal Timeline** – Ultimately, your goals and moving needs matter most—choose the timing that works best for you.

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Fall Home Prep Checklist

As the days get cooler and the leaves start to turn, it's the perfect time to get your home ready for the season ahead. Here are some simple steps to tackle now so you can stay cozy and worry-free later:

- **Clean the Gutters** – Clear out leaves and debris to prevent clogs and water damage.
- **Check the Roof** – Look for missing shingles or damage that could lead to leaks during fall storms.
- **Seal Windows & Doors** – Use weatherstripping or caulk to stop drafts and save on energy costs.
- **Service the Furnace** – Schedule a professional tune-up to ensure your heating system runs efficiently.
- **Inspect the Chimney & Fireplace** – Clean and check for safety before the first fire of the season.
- **Reverse Ceiling Fans** – Switch blades to clockwise rotation to push warm air back down.
- **Store Outdoor Furniture & Hoses** – Protect them from frost and extend their lifespan.
- **Test Smoke & Carbon Monoxide Detectors** – Replace batteries and confirm everything is working properly.



Weird, But True!

Long before rap battles, there was "flyting": the exchange of witty, insulting verses. The verbal throwdowns were popular in England and Scotland from the 5th to 16th centuries.



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